

<b>Organization:</b>	HDFC Life
<b>Position:</b>	Manager and Deputy Manager (Sales Analytics and Program Management).
<b>Location:</b>	Mumbai
<b>Experience:</b>	3-5 years' work experience post MBA/PGDM
<b>Job description:</b>	The incumbent will be responsible for key aspects of business planning across all distribution channels, design of secondary compensation programs, performance analysis of key metrics and competition bench marking.
<b>An employee in this area of work will:</b>	<ul style="list-style-type: none"> <li>• Analyse the impact of sales enablers on various business levers and implement corrective measures to improve effectiveness of program design</li> <li>• Conduct reward and recognition analysis to measure effectiveness of program design within different sales team units</li> </ul>
<b>Candidate Requirement:</b>	Should have an understanding of life insurance domain and an orientation towards performance analytics
<b>Contact:</b>	Interested applicants can please share the updated resume to <a href="mailto:jigishap@hdfclife.com">jigishap@hdfclife.com</a>