

Position	Team Leader-Sales
Job Description	<ul style="list-style-type: none">• Member of the sales team should have a good knowledge of Trade/Fx to aggressively grow the Company's market share in the area of Forex/Trade Sales from SME clients• Handle a team of 6-10 Managers to source new clients• Source new clients for Foreign Exchange business of the company• Acquire, build & service premium quality relationships with a view to achieve the budgeted targets• Strong emphasis on numbers both acquisition and revenue• Run the catchment as Business Head for the entire catchment
About MyForexeye	<p>http://www.myforexeye.com is an Outsourcing Company in the Foreign Exchange Transaction Processing space. www.myforexeye.com comes into existence to service the increasing need of clients both from corporate and individual space to reduce the cost of transacting in foreign exchange markets. We are a start-up company, we have developed few interesting products specially designed for SME and Mid-market clients. The products once knitted with technology have the capability to reduce the cost of transaction by 70-80%. The product offering includes Structured Trade Finance, Broking – All Asset classes, Management and Insurance.</p>

Qualification	PGPM/MBA Degree
Other Requirements	<ul style="list-style-type: none"> • The candidate should be a team player with an ability to manage, train and handhold a team of 6-10 Sales Managers for acquisition of business • Should possess leadership qualities to take higher responsibilities going forward • Should be growth hungry, self-motivated, result oriented, willing to travel extensively in a high performance culture • Should have a flair to learn about Global Markets in general and Foreign Exchange Market in particular with reasonable knowledge (and hands-on-exposure) to plain-vanilla products like Forwards, Options and Structured Derivatives & Structured Trade Solutions • Should possess excellent flair for hard core sales and relationship management with good (written and oral) communication capability • Should have the ability to maintain excellent subordinate/peer level relationship to maximize business and revenue • Should be well groomed, polished and presentable
Location	Ahmedabad, Bangalore, Chennai, Hyderabad, Mumbai
Compensation	5-8 lakhs P.A
Work Experience	Prior work experience of 4-7 years in banking, broking & financial services industry is preferred
Contact Person	Interested candidate may send their resume to to mf_sales@skillwiz.com

Application Process	<p>The first step in the selection process is an online evaluation on the SkillWiz platform. This will give us better insights about your skill set and help us make the right decision.</p> <p>In case you are interested in this opportunity:</p> <ul style="list-style-type: none">• Log into your Skillwiz account with the login ID and Password which you have got through an email.• Please follow the instructions and complete the assessments within the deadline
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