POSITION:

Primary Sales (Entry Level along with Intermediate Level and Sr Level Profiles)

Level: Associate Portfolio Manager / Sr BDM/ Sr Portfolio Manager

Location: Hyderabad

CTC (As per Market and Negotiable) + (Attractive Incentives)

WHY SQUARE YARDS?

- 1) Work in MNC Culture
- 2) Twice appraisal in a year
- 3) Lucrative incentives
- 4) Excellent growth opportunity
- 5) Get chance to work abroad

JOB DESCRIPTION

- Develop Square Yards as a brand by ensuring service standards in line with company policies.
- Attractive incentives, mobility across regions (global), fast track growth and equity ownership for superior performers.
- Maximize revenue generation and lead closures by supporting marketing team for various digital Campaigns.
- Responsible for generating business through Primary Market and Real Estate.
- Performing market analysis to identify client's needs, project details, price schedules and discount rates.
- Maintaining strong relationship with the developers, corporate, third party channels, new and existing clients.

ABOUT SQUARE YARDS:

Square Yards is Number one PAN India real estate investment advisory offering a comprehensive, integrated menu of property & asset portfolio from Grade A developers across the globe. Having served the interest of many investors across multi residential & commercial property classes in just a couple of years, Square Yards has facilitated property investments worth more than USD 1 Billion worldwide.

Real Estate in India is one of the most opaque, unstructured, and unfriendly asset class for both end users and investors. Be it information distortion or inappropriate practices by current market players, getting into property transactions is tough stressful play often ending in wrong or suboptimal decisions. At Square Yards, we are set to change it, in favour of and in partnership with our customers. We are putting the focus back on customers, rather than the property, and transform the way they research, progress to making best- fit property decisions and get support services throughout their ownership journey. Its financial arm, Square Capital brings further transparency, financial ownership and knowledge capital in mortgage decisions concerning the assets. We have also created India's first and largest mobile-based aggregation platform, Square Connect, for real estate brokers, independent financial agents and stock broking firms, providing them access to much larger inventory, opening more possibilities and helping them increase productivity. We are our client's trusted advocates and stewards offering across the spectrum services, ranging from property advisory & identification to handholding the client till the last leg of the property purchase cycle in a hassle-free manner. Your interest comes first in all we do. We offer a transparent and obligation free, step by step investment process designed to suit our individual property investors. We provide specialized real estate expertise through our group companies. Our absolute integrity is reflected in our industry leading transparency and value proposition for all our customers. We have a presence in 40 cities across 10 countries. Our real estate professionals are recognized across the industry for their expert knowledge, integrity and high level of accomplishment Please visit Company website to know more about Square Yards: