

Why We Work at Dun & Bradstreet

The journey of our careers is about one word: Opportunity. The Opportunity to learn and to lead, to earn and to advance.

Our purpose is to grow the most valuable relationships in business by uncovering truth and meaning from data. We're wildly passionate about our purpose, and it has us modernizing everything we do! So if you like the vibe of a "start-up", but want the solidity of a storied and commanding brand, we are the place for you.

Dun & Bradstreet is vital to businesses of every size and scope, across six continents and every industry. Without our data, how would planes fly, coffee brew or search engines enlighten? When you collect and share insights on almost 300 million companies around the world, your chance to influence that world – for the better – is remarkably exciting. You will feel that energy in our hallways and product labs, client meetings and whiteboard sessions, hash tags and annual reports. Our collaborative, open culture is one where you can be inspired, and be inspiring.

We are passionate about the power of data. We embrace the change in the world around us. And we succeed by helping others succeed. That is who we are and what you can expect we're all about. So if you are too, we invite you to join our team. It is an opportunity like no other you will ever experience.

About D&B's Project Appraisal Services (PAS):

Dun & Bradstreet Project Appraisal Services provides a comprehensive assessment of all the risk factors such as market, technical & financial and delivers customized reports that meet the client's requirement. These reports are prepared keeping in mind specific customers' needs and hence contains enhanced information and analytical content

For more info, visit: www.dnb.co.in

Designation: Assistant Manager/Manager

KEY RESPONSIBILITIES

Execute Corporate Debt Restructuring (CDR) and Techno-Economic Viability (TEV) mandates
Analyze and understand the requirement of bankers and companies in the perspective of CDR/TEV study
Responsible for client interaction, site visits, document review, technical and industry analysis, preparation of financial models
Collect necessary information required for the study from the company
Co-ordinate with the technical consultants to gather all relevant information required for the study
Undertake secondary research in the local market to validate cost assumptions
Draft/Write necessary reports based on the information collected
Presents the outcomes of TEV at Joint Lenders Meetings
Regularly reports all activity and acts within the company's compliance framework.
Ensures process adherence at all times for error free timely delivery of projects.
Maintains data / client contact details in appropriate data warehouses hygienically.
Files Progress Reviews and Forecasting Reports periodically as required by the Management.
Works cohesively with other team members from different departments
Works under the direct supervision of the Senior manager/ deputy leader/ Leader.

KEY REQUIREMENTS

MBA Finance/CA/CFA with a minimum of 5+ years of relevant experience will be preferred
Prior experience of building financial models, Project management/appraisal and executing Corporate Debt Restructuring mandates will be an advantage
Analytical Capabilities and Problem Solving abilities
Sound Business Knowledge / Update on Current Affairs Ready to Travel
Linguistic Proficiency-English & Hindi

Primary External Interactions

Decision makers & Senior Leaders (CTO/CFO/GM) at MNCs, Large Indian Corporates, Proprietor's, PSU's and Banks



Primary Internal Interactions

RMS Operations Team, RMS Sales Team & other support functions

Competencies

Strong interpersonal and Presentation skills

Excellent influencing and negotiation skills

Good business acumen and sound market knowledge Initiative, drive and enthusiasm

Good planning and organizational skills

The ability to work calmly under pressure

Strong relationship building & management skills

Interested applicants can please share the updated resume to DebnathK@dnb.com.