

Export Market

Role: General Manager – Marketing

Experience: Minimum 3 years

Industry: Granite & Marbles/ Natural Stones

Location: Company Office, Madhapur ,Near Cyber Towers

Salary: 8 Lakh CTC Per Annum + Variable 2.5 Lakh per Annum

Marketing GM Job description

- Responsible for developing and maintaining marketing strategies to meet organizational objectives.
- Conduct customer research, market conditions, competitor data and implements marketing plan changes as needed.
- Manage marketing, advertising and all relevant activities.

Core Responsibilities

- Design, implement, and facilitate annual marketing plan for the company.
- Support and facilitate development and implementation of marketing plans.
- Train the marketing team for prospective client meetings, presentations, etc.
- Build and develop a marketing team which is competent, commercially astute, dedicated and efficient.
- Focus on the Branding principles and tactics through multimedia and advertisement.

Competencies Required

- Excellent communication skills, both verbal and written
- Should be flexible to travel anywhere with in India and anywhere in the world
- **USA visa holder would be add on**
- Excellent Inter-personal Skills
- Flexible and open to changes and able to manage multiple tasks
- Be able to take critical decisions and handle stress
- Team leader, persuasive and innovative.

Role: General Manager- Purchase

Experience: 4+ years

Industry: Granite / Marbles & Natural Stones

Location: Company Office , Madhapur ,Near Cyber Towers

Salary: 8 Lakh CTC Per Annum + Variable 2.5 Lakh per Annum

Responsibilities

- Responsible for managing Purchase Team to ensure that daily operations are carried out efficiently and targets are met.
- Manage functions of recruitment, purchase, operations etc. related to Procurement Department.
- Optimizing Purchase processes to increase efficiencies and decrease costs.
- Developing and implementing Procurement strategies to meet organizational objectives.
- Responsible for collecting and Scrutinizing market data of competitors and peers. Evaluate supplier performance based on quality standards, delivery time & best prices.
- Implement changes necessary into organizational operations to cater to changing needs of the industry.
- Address internal and external issues related to Procurement and Purchase.
- Should be able to lead a team and get things done.

Requirements

- Require Minimum MBA or PGDM or an Equivalent degree.
- At least 2 years work experience in Purchase function at Managerial Role.
- Excellent written and verbal communication required. Should possess good interpersonal and negotiation skills The candidate should be proficient using MS Office Applications (Words, Excel, Power Point)
- Should be open to travel within and out of country (At least for a week in a Month)
- Delegating work to field staff, resolving supply, quality, service and invoicing related issues with vendors
- Evaluate supplier performance based on quality standards, delivery time & best prices
- In charge of daily operational data storage, emailing and negotiations

Interested applicants may send their resume to Ms.Shirisha Nimma @ info@stoneplus.in