

# Limetray

Position	<b>Sales Executive</b>
Job Description	<ul style="list-style-type: none"> <li>● Personally contact and secure new business accounts/orders through a relationship-based approach.</li> <li>● Demonstrate products and services to existing and potential customers and assist them in selecting those best suited to their needs.</li> <li>● Achieve maximum sales profitability, growth and account penetration within an assigned Territory and/or market segment by effectively selling the company's products and services.</li> </ul>
Skills Required	We're looking for people who enjoy selling. Courageous, competitive and hungry folk who like to go out, meet people & are able to strike conversations easily. Sales is as much about discipline as it is about charisma. Confidence, diligence and the ability to persevere are key. Extra points for prior selling experience with a SaaS product company.
About <b>Limetray</b>	<p>Limetray is a young product focused start-up which provides web-presence and online marketing solutions to F&amp;B businesses. The founding team consists of ISB, NSIT alumni &amp; has strong-domain knowledge having built the biggest online food ordering portal in the past. Lime Tray counts very successful internet entrepreneurs as its angel investors &amp; advisors. We have recently raised funds from Matrix Partners, a 2.4 billion dollar global Venture Capital firm.</p> <p>Limetray is defined by our insistence on providing an unparalleled customer experience. All of our team members are charged with bringing creativity, honesty, and intellectual rigor to their responsibilities in a never-ending quest to delight our customers. We have high expectations of each other and work as a team to build things we are all proud of. That mind-set, along with our execution, has allowed Limetray to have 250+ clients in a short span of time.</p> <p>Know more about us at: <a href="http://angel.co/limetray">angel.co/limetray</a></p>
Qualification	PGPM/MBA
Location	Delhi, Mumbai, Bangalore
Compensation	Competitive, as per industry standards
Work Experience	Prior work experience of three years is preferred
Contact Person	Interested candidate may send their resume to Ms. Fizza Feroz on " <a href="mailto:fizza@limetray.com">fizza@limetray.com</a> " or on " <a href="mailto:joinus@limetray.com">joinus@limetray.com</a> "