

<b>Organization:</b>	SC Johnson
<b>Company Profile:</b>	<p>We make homes better for families. SC Johnson is one of the world's leading makers of household brands. We're a <b>131-year-old family company</b>, and our trusted products can be found in homes around the globe.</p> <p>We employ approximately 13,000 people globally and generate \$10 billion in sales. Our company is still headquartered in Racine, Wisconsin, where it was founded. We have operations in more than <b>70 countries</b> and sell products in virtually every country around the world.</p> <p>We've been making trusted household brands for more than a century. From the products we create to the planet we share, we're working toward a cleaner, healthier, better home for families everywhere.</p>
<b>Our Brands:</b>	<ul style="list-style-type: none"> <li>- All Out</li> <li>- Kiwi</li> <li>- Baygon</li> <li>- Glade</li> <li>- Duck</li> <li>- Mr Muscle</li> <li>- OFF</li> <li>- Zip Loc</li> </ul>
<b>Position:</b>	Sales Officer
<b>Location:</b>	<p>Hyderabad - 2</p> <p>Tirupathi - 2</p> <p>Vijayawada - 1</p> <p>Khammam - 1</p>
<b>Experience:</b>	2 years in FMCG, Telecom, Banking. With distributor handing experience
<b>Roles &amp; Responsibilities:</b>	<p><b><u>Planning</u></b></p> <p>Owns development of territory business growth plan for existing &amp; new accounts</p> <p>Owns development distribution expansion plan for the territory by driving ND &amp; WD</p> <p>Drive sales target-setting for Db's &amp; EFF, conducts periodic reviews</p> <p><b><u>People Management</u></b></p> <p>Drives learning, talent development and inclusiveness</p>

	<b><u>Trade Partner Management</u></b> Driving Primary & secondary as per AOP On boarding & coaching of Db's Claim Submission as per SOP
<b>CTC:</b>	6.5 lac +
<b>Contact:</b>	Interested applicants can please share the updated resume to <a href="mailto:CSharma@sci.com">CSharma@sci.com</a>