

<b>Organization:</b>	Business Development and Group Strategy - Communications BU
<b>About us:</b>	A reputed organization in Hyderabad having more than 15k employees at 38 locations with an annual turnover of \$530 Million.
<b>Position:</b>	Strategy Anchor
<b>Location:</b>	Hyderabad
<b>Experience:</b>	12 -15 years
<b>Job purpose:</b>	As a process analyst, you understand the vision of various businesses and capture the process requirements as per the organization's standards and policies.
<b>Roles &amp; Responsibilities:</b>	<p>Strategy Anchor will be primarily responsible to drive the strategy execution activities of the BU in close coordination with the BU Head, BU Strategy Head and other members of the BU Leadership team and the Corporate Strategy Group. He/ She will be responsible for managing and driving all the strategic opportunities that have been identified for the growth of the business. He/ She will manage the Strategy Dashboard and will work closely with opportunity owners and opportunity mentors/leaders to drive continuous progress of each of the identified opportunities from Conceptto-Market.</p> <p>Apart from the above, the candidate will be responsible for the following activities:</p> <ul style="list-style-type: none"> <li>• Provide monthly updates on Strategic initiatives to leadership via dashboard or power point</li> <li>• Be responsible for the communication and percolation of the BU strategy within the BU and also with other internal/external stakeholders</li> <li>• Help in alignment and articulation of Company/BU strategy with a client strategy or strategic initiatives.</li> <li>• Contribute towards thought leadership activities around strategic initiatives to support business development activities in close collaboration with other teams.</li> <li>• Develop and maintain strong relationships with different opportunity owners and teams</li> <li>• Should be able to support global business development activities around strategic initiatives as an Industry Consultant or Trusted Advisor.</li> </ul>
<b>skills &amp; competencies:</b>	<p>Strategy Anchor is expected to have a good overall understanding of the Communications Business for both CSP's and the Enterprises. He should have a reasonably good knowledge of Key Trends, Business Drivers, Technologies, etc. that are impacting or shaping the industry. He/ She should have a some level of subject matter expertise around one or more of the following:</p> <ol style="list-style-type: none"> <li>1. Plan &amp; Design of Telecommunication Networks — Fixed Line NVirelss I Fiber I or Satellite etc.</li> <li>2. Network Systems &amp; Technologies — Systems Integration, Deployment and M&amp;S of communication systems around Service &amp; Network Management or Carriers and Enterprise backend operation support systems (OSS)</li> <li>3. eTOM/ ITIUTogaf based carriers and enterprise architectures, etc.</li> <li>4. Next generation communication technologies — IoT/M2M, Fixed-Mobile Convergence (FMC). Hybrid Fiber/Copper (HFC). SDN/NFV, etc.</li> <li>5. Smart City Communication Solutions — Surveillance. Command &amp; Control, Work-flow automations, etc.</li> </ol>

<b>Soft skills and attributes sought:</b>	<ul style="list-style-type: none"><li>• Fluent in written and spoken English with the ability to engage with customers and partners globally across NAM. Europe. APAC and IMEA geographies.</li><li>• Apart from English Knowledge of other languages like German. Dutch. French or Spanish will be a plus and people with such capabilities will be preferred.</li><li>• Customer facing presentation and storytelling capabilities is a must will be a big plus.</li><li>• Should be a Team Player with good inter-personal skills to work with extended team in driving and managing common objectives.</li><li>• Should be able to do multi-tasking and effectively manage planning &amp; execution opportunities and projects.</li></ul>
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