

Traderscockpit.com (Gumtion Labs)

Position	Business Development Executive
Job Description	<ul style="list-style-type: none">• Build market position of TradersCockpit by locating, developing, defining, negotiating, and closing business relationships.• Locate or propose potential business deals by contacting potential partners; discovering and exploring opportunities.• Close new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.• Answer clients' questions in the area of setup and product functionality• Provide online demos and webinars of TradersCockpit to future prospects• Promptly respond to email requests• Quote and follow up on quotations• Assist in the implementation of sales campaigns• Promote and maintain a high quality, professional, service –oriented company image among users.
About Traderscockpit.com	TradersCockpit.com owned by Gumtion Labs Software Solutions Pvt Ltd is India's premier Cloud based Financial

<p>(Gumption Labs)</p>	<p>Markets Analysis Solutions Provider that helps investors/traders/Hedgers/Arbitrageurs by providing them best possible software tools ranging from simple real-time scanners to complex strategy building and backtesting systems, mining humongous data and thereby assisting them in taking informed decisions in a timely manner.</p> <p>TradersCockpit.com also provides quality online financial markets education modules and has setup India's first Strategy Marketplace. Therefore for all novice or expert users, TradersCockpit.com is their best friend in markets. Today over 30000 traders in India use tools on TradersCockpit.com for managing their trades and TradersCockpit.com figures amongst top 1500 websites in India in terms of Web-Traffic.</p> <p>Do read more about our company and products here</p> 
<p>Qualification</p>	<p>PGPM/MBA Degree</p> <ul style="list-style-type: none"> • Enthusiasm for working with people from diverse backgrounds • Excellent interpersonal and communication skills in English • Other Regional language skills are welcome • Open-minded and team-oriented • Any previous trading/investing knowledge/experience in markets is a huge plus

Location	Bangalore
Compensation	1.8 – 4 LPA
Work Experience	Prior work experience of 1-3 years
Contact Person	Interested candidate may send their resume to to " tc_bde@skillwiz.com "